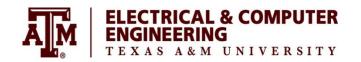
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## SEMINAR

## Room 1003 ETB

March 24, 2016 3:55-5:10 P.M.

## Patent Consulting as a Career for an Engineer

by

Kalyan Banerjee i-Runway Inc.

Abstract: Patent consulting as a career for an Engineer

- · Patent filing trends based on major Eng. streams and by major corporations
- · Types of Patent Consulting work you can do
- Contrasting a Patent Consultants work over traditional Eng. jobs
- Who are the major players?
- · Does it pay enough?
- · Where do I have to live to work as a Patent Consultant?
- · Will I be happy after 10 years if I do this?
- · Any dark side of doing this?
- · Q&A

**Kalyan Banerjee** is Director Delivery of US business of iRunway Inc., a consulting firm specializing in monetization of IP assets. He is an Expert in analysis and evaluation of source code for patent matters, and has also testified in depositions in several patent lawsuits. As a Consulting Technical Expert, Kalyan has worked with 30+ technology companies and law firms, in over 50 patent lawsuits, and in areas such as Enterprise Software, Video Surveillance, Data Compression, Digital Rights Management, Search Engines, Encryption, and Ecommerce. Kalyan takes special interest in IP matters for Startups, and Open Source Compliance for midsize product firms.

Kalyan has a Bachelor's of Technology (Electrical Eng.) from IIT Roorkee. He started his career as a Software Engineer in Computer Sciences Corporation, and subsequently moved to the area of Patent Consulting as a young engineer. Apart from his Consulting work in IP/Patents domain, Kalyan is also an experienced hand in hiring and scaling multi geography teams.